



**Country Intelligence Group**

KNOWLEDGE IS POWER

## Capability Statement

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### ABOUT

CountryIntel is a certified small business providing Management Consulting, Research, and other professional services to Government and commercial clients throughout the world

Country Intelligence Group, LTD (CountryIntel) was established in 2012 by a group of research and analysis professionals with a unique blend of expertise in data analytics, workforce development, international affairs, and Department of Defense and international programs support.

### CORE COMPETENCIES

- Human Capital Services
- Workforce Development
- Security Cooperation
- Foreign Military Sales
- International Programs & Support
- Training & Curriculum Development
- Data Analytics
- Financial Management Certification
- Event Planning & Execution
- Recruiting & Staffing
- Supervisory Skills Training

### PAST CLIENTS

- Defense Security Cooperation Agency
- Defense Security Cooperation University
- OSD Comptroller
- U.S. Space Force
- NSWC, Indian Head Explosive Ordnance Disposal Technology Division
- Air Force Life Cycle Management Center, Armaments Directorate
- RAND Corp.
- OSD Research & Engineering

### COMPANY INFO & CONTRACT VEHICLES

CountryIntel is registered as a for-profit small business in the Federal Government's System for Award Management (SAM), maintaining eligibility for Federal Government Contract Awards.

Contract Vehicles:

- EWAAC
- GSA Professional Services Contract (54611)
- OASIS +
- OSD Comptroller BPA

## HUMAN CAPITAL SERVICES

CountryIntel provides a full spectrum of Human Capital services. We specialize in workforce analysis, human capital strategic planning, training and education, online learning and courseware development, and workforce development.

## FOREIGN MILITARY SALES

CountryIntel provides FMS training, advising, and program support for international partners and U.S. industry.

- Tailored training programs for U.S. International Partners and U.S. industry executing and delivering foreign military sales.

## TRAINING & CURRICULUM DEVELOPMENT

20+ years experience developing and supporting training and education programs for commercial and Government organizations.

- Cradle to grave curriculum development and instruction for government and commercial clients
- Multi-modal delivery of Instruction: Classroom, Virtual Instructor Led, Asynchronous Web-based training

## International Programs & Support

Our experts help both Government and Commercial clients with market entry strategy and planning, Foreign Military Sales (FMS), International Training Management, Security Cooperation planning and execution support, cultural awareness, international risk assessment, compliance, and many more areas.

## RECRUITING & STAFFING

At Country Intelligence Group, we specialize in providing tailored recruiting and staffing solutions.

- Leverage novel sources of data to identify the right people for your organization.
- Understand the unique challenges of recruiting for Government Contract work.

## EVENT PLANNING & EXECUTION

CountryIntel brings extensive experience in organizing conferences attended by over 4,500 individuals, both virtually and on-site. From quarterly working groups to annual summits, our breadth of experience spans diverse event scales and complexities.

## DATA ANALYTICS

- Data Collection & Analysis • Predictive Analytics & Forecasting • Policy Impact Assessments • Risk Analysis • Workforce Analysis • Machine Learning

## ADDITIONAL CAPABILITIES

Strategic Planning & Management Consulting • Supervisory Skills Training • Surveys & Public Opinion Polling